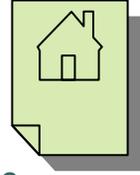


ABOUT KITCHEN CABINETS AND DESIGN

My **FREE DESIGN SERVICE** includes two meetings and two computer generated labeled designs & estimates. After these services are rendered, it is considered ethical to decide whether or not to purchase cabinets from me at this point even though we may need to work together on further changes. A complete layout can take many hours to generate, depending on the size of the job, and further changes also take considerable time. I do not charge any money for my designing and keep my cabinet prices very low. I do not use design contracts as I believe in the honor system. I cannot afford to keep designing for someone who is not going to purchase cabinets through me. A complete cabinet layout and estimate is furnished for you to take home. Feel free to compare similar quality cabinetry for pricing purposes. I am always lower in cost than even the big box stores due to my low overhead, have much better designs and service, and I am passionate about my designs, clients and customer service, which makes for a much better end result.



My **DESIGN SERVICE ONLY** is offered for persons who already know that the cabinetry is coming from elsewhere, but wish for a professional design. The fee is \$75 per hour which applies to meetings and design time. A typical medium-sized kitchen will take about 5 hours to design, print, label, and price and a meeting is usually an hour to an hour and one half long. Should this person change their mind and decide to purchase cabinets through me after all, then the design fee is credited back toward the cabinet purchase.



I also offer a **REFERRAL** service for **Granite & Quartz countertops, cabinet installation, flooring, tile and installation, and electrical and plumbing.** These referrals are to persons I have either personally worked with on projects or have come highly recommended from one of my clients who has worked with them. I receive no compensation for referring these persons, just peace of mind that my clients will be well taken care of and the knowledge that I won't need to be explaining the installation of a product to someone who should already know how to do it. Should you wish to not have to find and coordinate all of these experts, I also refer you to contractors who will coordinate and supervise all aspects of your project, keeping in mind that this is a more costly route.

Customary financial arrangements for cabinet payment are 75% down on ordering and the remaining 25% balance when the cabinets are delivered. Visa and MasterCard are accepted, but will increase your price by 3% discount because that is what the bank charges us vendors. Sometimes, it is nice to use a mileage credit card, since you may need a nice long vacation when your project is finished!



SAMPLES of door styles, wood colors, and countertop colors are available for checkout so that you can coordinate the colors of the other materials surrounding the cabinetry (flooring, tile, wall paint, etc.) Keep them for as long as is needed, but please remember to return them so that others can benefit from them as well. I will also be happy to pick them up, if you won't be out towards Eagle River in the near future.